# Space, Security, & Economics

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# Space Economy

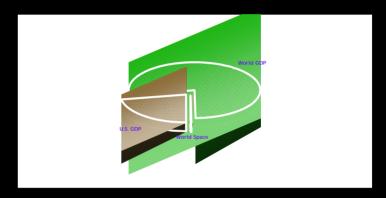
- The narrow definition:
  - Governments, launch industry, commercial satellites; entrepreneurial activities (about \$100 billion per year)
- A bit more expansive:
  - Equipment: ground stations, receivers, satellite dishes, etc. (about \$80 billion per year)
- Larger yet:
  - Secondary products and services (value added weather and remote sensing, spin-off industries and technologies, etc.)
- Most encompassing:
  - Space goods and services as a "backbone" infrastructure that, if we didn't have it, many essential capabilities would not function.

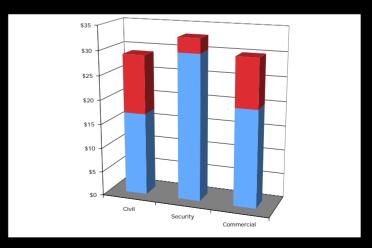
## Space Economic Indicators

- Accurate statistics are not available
  - No agreement on definitions
  - Classified programs (security space)
  - Proprietary commercial data
  - Numerous technical problems ranging from international comparisons to NAICS categories
- Need for a uniform system of space accounts
- Need for good time series and "leading" indicators based on trends in critical areas

# How Big is the Space Industry? Where does space fit in the Economy?

- It depends on what we include
  - The World Economy: over \$45 trillion
  - The U.S. Economy: over \$13 trillion
  - Space Economy
    - Civil Governments ≈ \$28 billion
    - Security ≈ \$33 billion
    - Commercial ≈ \$30 billion
  - The World Space Sector ≈ \$180 billion (but includes consumer receivers)
- Exxon-Mobil, in comparison, had sales of nearly \$400 billion in 2006

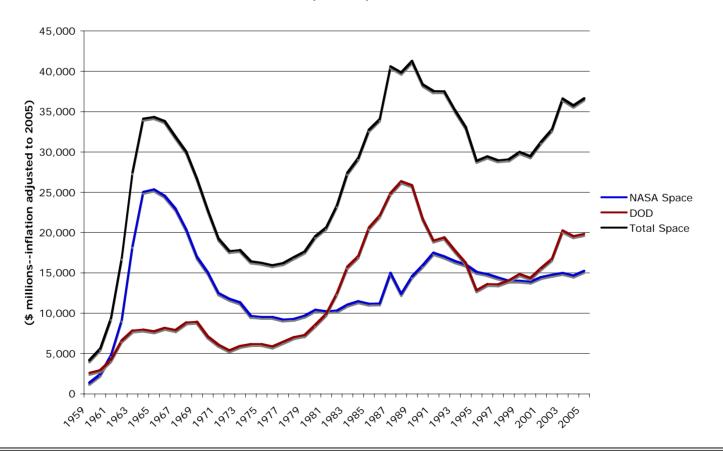




# U.S. Space Government Budget

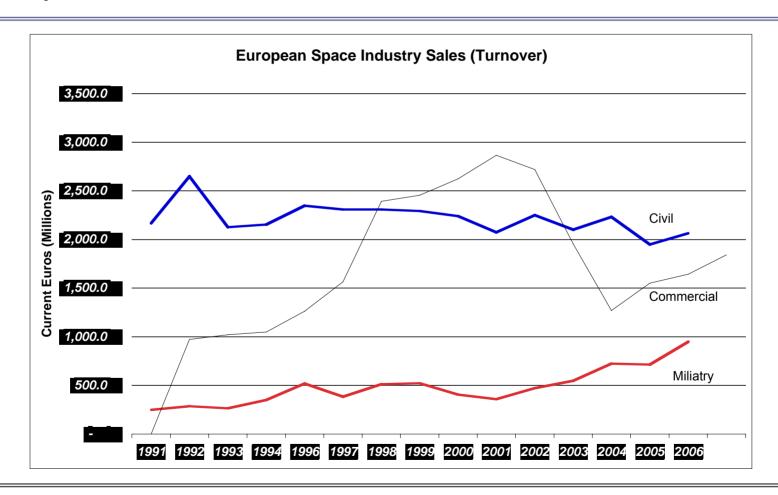
(Source: President's Report on Aeronautics and Space, 2005)





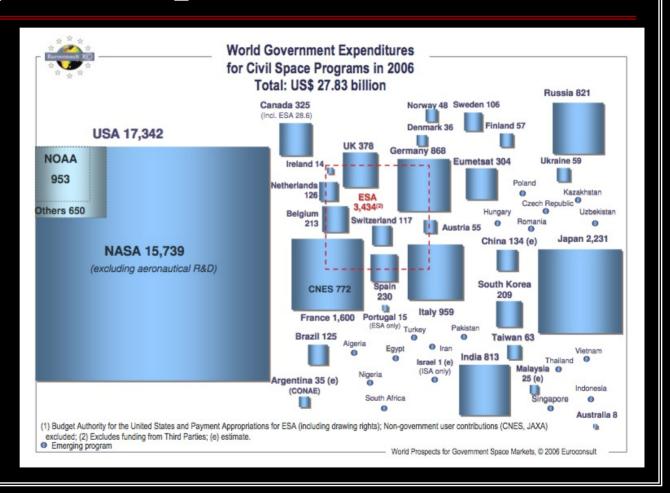
# European Space Expenditures

(Source: Eurospace)



## World Space Expenditures

Note that China is grossly underestimated



So, if the space sector is so small, why does space get so much attention?

# Space then and Space now

- 1980: ESA Conf. in Strasbourg on Economics
  - Spin-offs and voice telecommunications
- Today, the difference is enormous
  - Space as R&D and basic telecom environment
  - Space as a key backbone in the economic infrasturcture of the U.S. and World
  - Examples of what DID NOT exist in 1980:







**Cell Phones** 

QuickTime™ and a TIFF (LZW) decompressor are needed to see this picture.

ATM's (v-sats)



COMMERCIAL SPACE SERVICES NOT PRESENT IN 1980



ws Space Maps

DBS



# Public Perception of Space

- Astronauts
- Shuttle and launch vehicles that have mediocre performance success
- Consumer products
  - Knowledge that they are at least partially space-based
  - When services are delivered, public really doesn't care how they are delivered--a phone call is a phone call
  - Public is relatively ignorant of the cost and contributions of space R&D and investments
- Cold War technology and mentality
- Same thinking often permeates government policy toward space and commercial space

# Space is for Rocket Scientists

- Too abstract, complex, and removed from perception of everyday life
- Message is difficult to communicate
- In fact, NASA may be its own worst enemy
  - Because of focus on human space flight
- What happens if we turn off all satellite services for 24 hours?
  - A true measure of their importance

# Space Assets are Fragile

- All space assets are very vulnerable and there is
  - No quick backup or alternative
- Not only could we lose this backbone, but
- Would we be back in the 1950s or even worse off?
- War and aggression are not the only ways they are vulnerable--natural disruptions in space happen all the time
  - Space weather (geomagnetic storms from the sun)
  - Asteroids, comets, and other natural "debris"
- Operational orbital debris is also a serious problem

# Economics and Space Security

# Economic Dominance of Space

- A major theme of U.S. policy (leadership, superiority)
- Economic and commercial power:
  - Monopoly
  - Dominant competitive position
    - Large market share; ability to set worldwide standards
- But, it must be assumed that a stable space environment can be enforced.
  - International organizations, regulations, agreements
  - A very powerful nation(s) enforcing rules

# The Changing International Space Environment: 1960 to 2007

- Globalization of networks (industrial, financial, information)
- Technological capabilities have spread to many nations
- "Privatization" -- Governments as one of many purchasers
- Worldwide consolidation of space firms
- Growing regulatory environment--national interests
  - For security, and non-proliferation purposes
  - For safety, environmental, and economic protection

#### Globalization

- Different types of globalization
  - Geopolitical
  - Multinational corporations, financial markets
  - Information and networks

Globalization

Regionalizaton

Isolation

- Globalization is not inevitable
  - Has progressed unevenly and with setbacks

# Globalization and Space: The Supply Side of the Equation

- Dual-use space capabilities have:
  - Created worldwide instant communications
  - Enabled images of large areas as well as high-resolution images for location-specific purposes
- All of which lead to a reinforcing pattern of greater globalization
  - Better and faster communications, and
  - Expanded potential markets
- Space activities require very high up-front investments, the larger the market potential, the better the profit opportunity

# Globalization and Space: The Demand Side of the Equation

- Raises consumer expectations of the availability of new goods and services
  - Enables demand for space products to increase
- Which, with open borders and markets, encourages commercial space investments, and
- Feeds back on the supply side to scale economies and possibly decreasing prices

# Trends in Government Policy

(Eisenhower to Present: 1957 to 2007)

- Early policies reflect Cold War era: security, U.S. leadership in technology race
- No commercial policy; mainly references to economic growth and spin-offs
- Serious encouragement of commercial space began in Carter Administration--greatly enhanced in Reagan Administration Space Policies
- By Clinton Administration, commercial space policy was many pages long
- Basic approach to U.S. leadership and dominance in space has not changed over time

# Other Government Space Regulatory and Policy Actions

- Deregulation as a government philosophy--stimulate commercial competitiveness
- GPS in mid-90s; led to policy to guarantee free signal and turn selective availability off
- Export controls--major tightening in 1999
- DOD effort to stimulate industry consolidation
- Growth of government deficit and change in priorities
- Efforts to commercialize and privatize space assets

## International Space

- Growth of foreign capabilities and commercial space endeavors
  - Europe: Ariane, Spotimage, Galileo
  - Russia: Commercial launch vehicles; Glonass
  - China: Human Space, launch vehicles
  - Others: Japan, India
  - Emergence of developing world in space
- Consolidation to compete with U.S.
  - Corporate
  - Regional agreements

#### U.S. Policies That Backfired

(from the perspective of economic dominance)

- Examples of unintended foreign commercial incentives resulting from U.S. policies
  - Symphonie (U.S. refusal to launch operational telecommunications satellite)
    - One factor which stimulated a commercial Ariane
  - Shuttle decision (no R&D for ELVs)
    - Again, stimulated Ariane to be optimized for geosynchronous telecommunications orbits
  - Export controls
    - Stimulated "ITAR-free" product lines abroad, particularly for the manufacturing of communications satellites

# International Space

- Foreign capabilities today have become essential for some U.S. missions
  - Soyuz as launching system for ISS
  - Joint dependence on weather satellites
  - Purchase of remote sensing imagery
  - Available bandwidth for telecommunications
  - Ground receiving equipment for GPS

#### Policymaking in the U.S. is Complex

 Space policy, in order to be effective, must be coordinated with other policies; a very difficult process, particularly in the commercial arena

#### Priorities

- Security policy trumps commercial space policy
- Security policy trumps government economic policy
- Government economic policy trumps commercial space policy therefore,
- Commercial space policy will not be the driver of spacepower in the U.S.

and,

Commercial space policy can easily be undermined by these other policies

and,

 Most other nations are very explicit that economic policy is a major part of space policy

## Summary

- Economic/business factors
  - Profit motive--investment only with sufficient ROI
    - ROI can include government revenues
    - If global market opportunity is denied, fewer purely commercial investments
  - If increased risk of loss of assets from either domestic or foreign security initiatives, fewer commercial investments will occur.
- Important questions:
  - Do national objectives require space business investment?
  - Are foreign commercial space assets essential to domestic security?
- Clear answer is yes!

### Summary

- Economic dominance of U.S. in space, once lost is unlikely to be easily or quickly recovered
- Limited options for the future
  - Treat commercial space as "just another commodity"
    - Ignores the dual-use nature of most space applications
  - Dominance and control through military actions
    - Will encourage counter measures by others with uncertain outcomes and increase commercial risk factors
  - Stimulate renewed economic competitiveness in U.S.
    - May not be consistent with export restrictions and other U.S. policies related to free trade and competitiveness

#### Is There A Solution? Space Leadership Through Commercial Strength

- Find ways to keep U.S. technological leadership in space
  - Encourage R&D in areas likely to advance commercial space
    - An "offence" rather than a "defense" for future commercial products
  - Produce the best products to encourage worldwide purchase of U.S. goods and services
    - Leadership and spacepower through market dominance
  - Eliminate regulatory disincentives without jeopardizing security or public safety